CBA Researched CMA Sales Summary
Q1 Report (2025 vs 2024)

		2024			2025			2025 vs 2024 Change				
	Totals by Month	# of Sales	Sales Volume ($)	Total SF	# of Sales	Sales Volume ($)	Total SF	# of Sales	% Chg	Sales Volume ($)	% Chg	Total SF
1st Qtr	January	124	$485,723,285	11,078,388	154	$979,679,926	6,887,842	30	24.2%	$493,956,641	101.7%	(4,190,546)
	February	135	$484,904,608	7,189,144	139	$742,149,689	6,297,937	4	3.0%	$257,245,081	53.1%	(891,207)
	March	114	$421,138,546	2,229,056	154	$874,101,106	58,030,628	40	35.1%	$452,962,560	107.6%	55,801,572
	1st Qtr Totals	**373**	**$1,391,766,439**	**20,496,588**	**447**	**$2,595,930,721**	**71,216,407**	**74**	**19.8%**	**$1,204,164,282**	**86.5%**	**50,719,819**

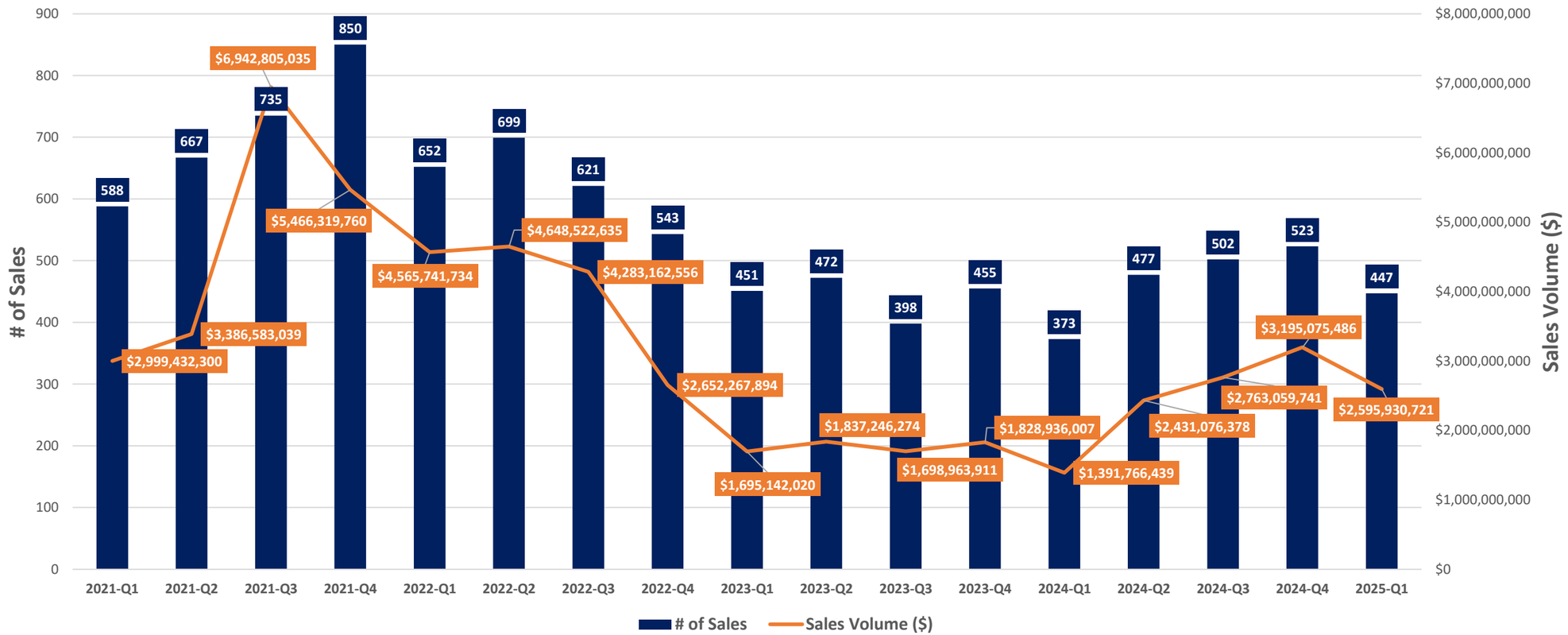
	Totals by County	# of Sales	Sales Volume ($)	Total SF	# of Sales	Sales Volume ($)	Total SF	# of Sales	% Chg	Sales Volume ($)	% Chg	Total SF
1st Qtr	King	132	$822,689,017	8,130,031	167	$1,393,455,766	5,296,060	35	26.5%	$570,766,749	69.4%	(2,833,971)
	Snohomish	51	$189,683,145	3,375,000	65	$393,458,309	2,581,133	14	27.5%	$203,775,164	107.4%	(793,867)
	Pierce	58	$131,418,365	5,497,975	64	$377,437,368	6,254,634	6	10.3%	$246,019,003	187.2%	756,659
	Spokane	50	$81,932,801	505,339	54	$118,653,196	8,357,456	4	8.0%	$36,720,395	44.8%	7,852,117
	Kitsap	13	$15,904,474	165,989	13	$23,405,000	629,777	0	0.0%	$7,500,526	47.2%	463,788
	Thurston	28	$107,833,063	383,253	30	$141,980,152	473,670	2	7.1%	$34,147,089	31.7%	90,417
	Whatcom	33	$35,846,774	2,260,000	32	$119,955,130	45,189,352	-1	-3.0%	$84,108,356	234.6%	42,929,352
	Skagit	8	$6,458,800	179,001	22	$27,585,800	2,434,325	14	175.0%	$21,127,000	327.1%	2,255,324
	1st Qtr Totals	**373**	**$1,391,766,439**	**20,496,588**	**447**	**$2,595,930,721**	**71,216,407**	**74**	**19.8%**	**$1,204,164,282**	**86.5%**	**50,719,819**

	Totals by Asset Class	# of Sales	Sales Volume ($)	Total SF	# of Sales	Sales Volume ($)	Total SF	# of Sales	% Chg	Sales Volume ($)	% Chg	Total SF
1st Qtr	Office	86	$290,151,353	972,666	85	$347,990,562	1,650,574	-1	-1.2%	$57,839,209	19.9%	677,908
	Retail	110	$281,694,514	844,950	129	$401,164,873	1,340,774	19	17.3%	$119,470,359	42.4%	495,824
	Industrial/Flex	59	$298,370,472	1,225,337	80	$625,420,324	3,054,132	21	35.6%	$327,049,852	109.6%	1,828,795
	Land	65	$149,815,698	16,103,798	66	$238,262,807	62,462,861	1	1.5%	$88,447,109	59.0%	46,359,063
	Multifamily	53	$371,734,402	1,349,837	87	$983,092,155	2,708,066	34	64.2%	$611,357,753	164.5%	1,358,229
	1st Qtr Totals	**373**	**$1,391,766,439**	**20,496,588**	**447**	**$2,595,930,721**	**71,216,407**	**74**	**19.8%**	**$1,204,164,282**	**86.5%**	**50,719,819**

Notable Sales	Asset Class	Sale Price ($)
Accolade	Multifamily	$126,400,000
Riverpark	Multifamily	$147,000,000
Queen Anne Collection	Multifamily	$138,500,000
REI Distribution Ctr	Ind/Flex	$101,300,000
International Place	Office	$120,000,000

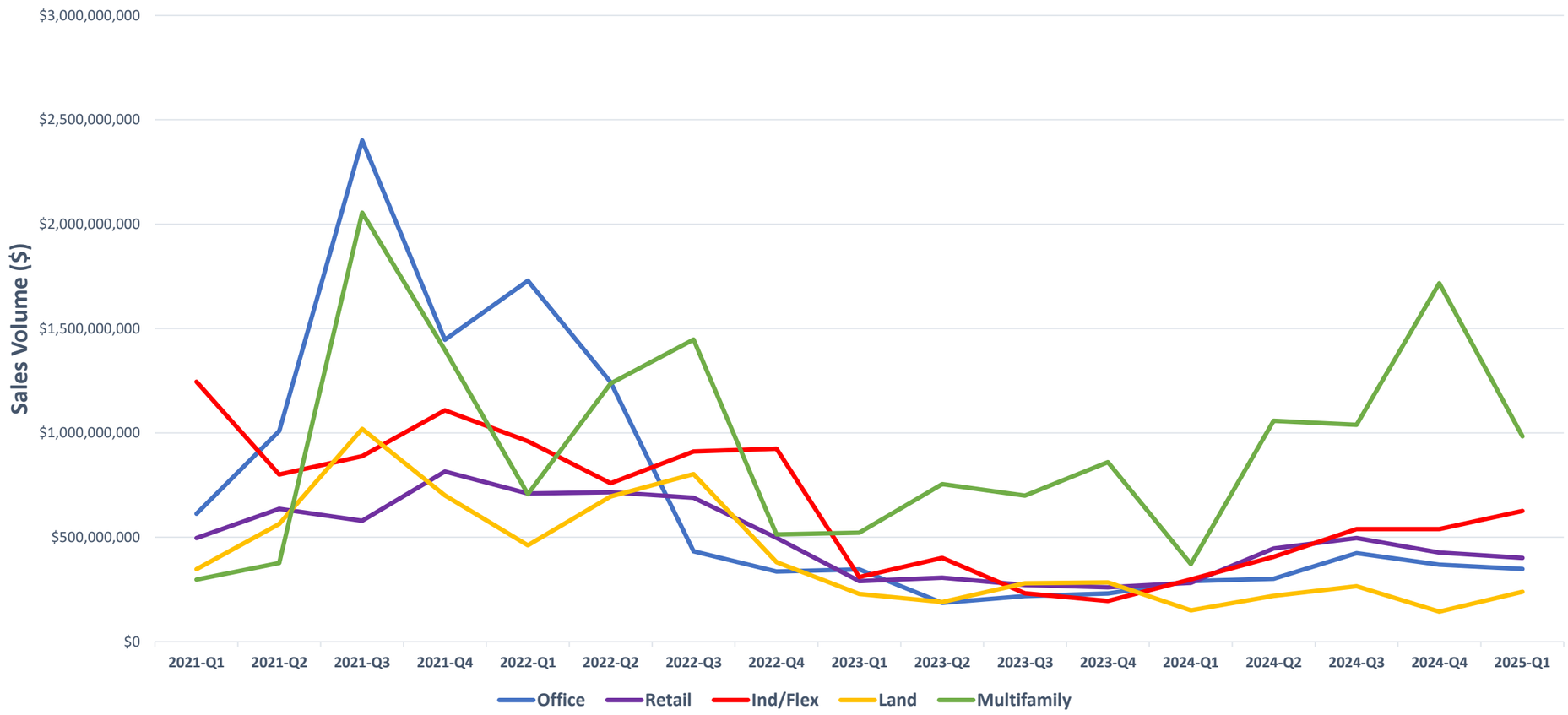
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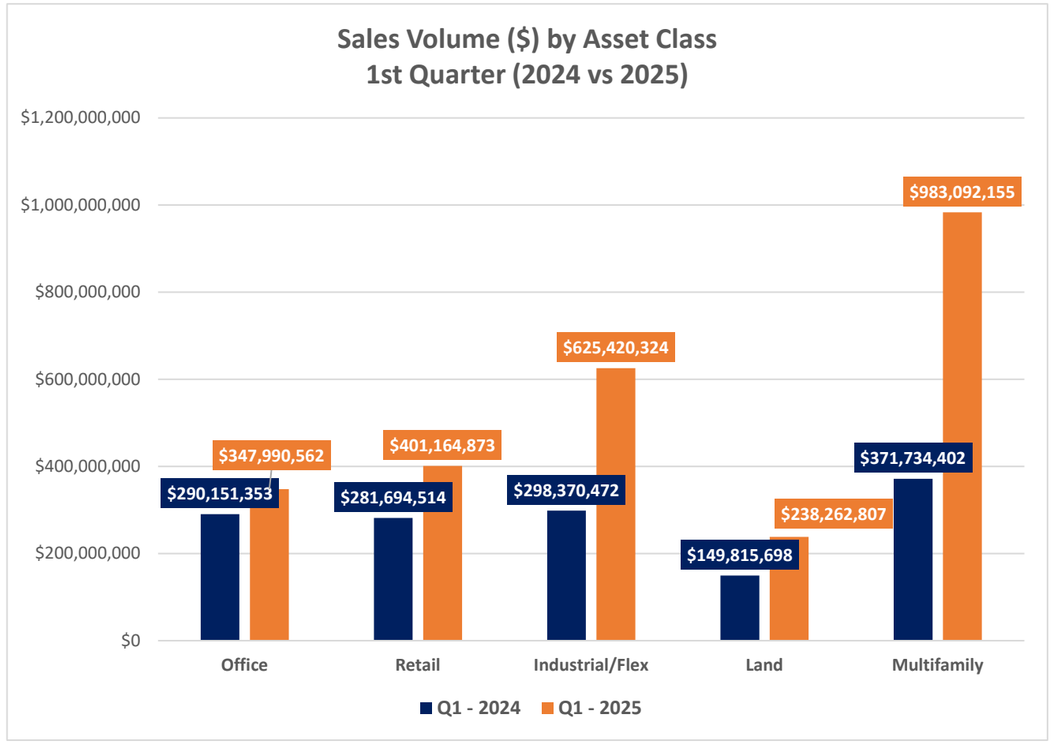
Total Sales Velocity & Volume ($)
All Researched Counties
Last 17 Quarters (2021-2025)

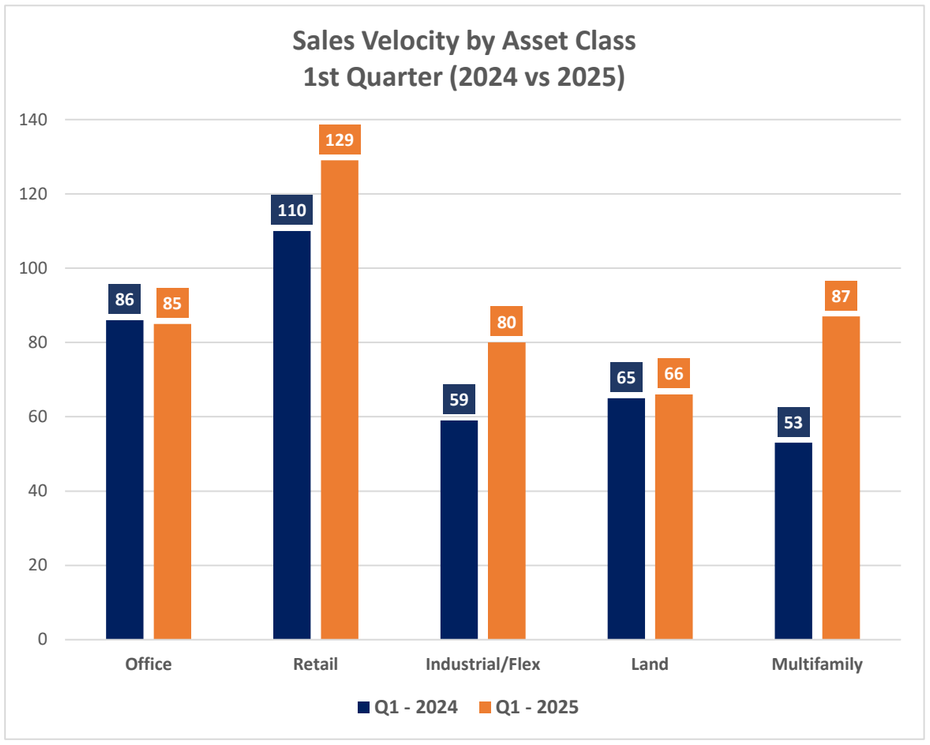


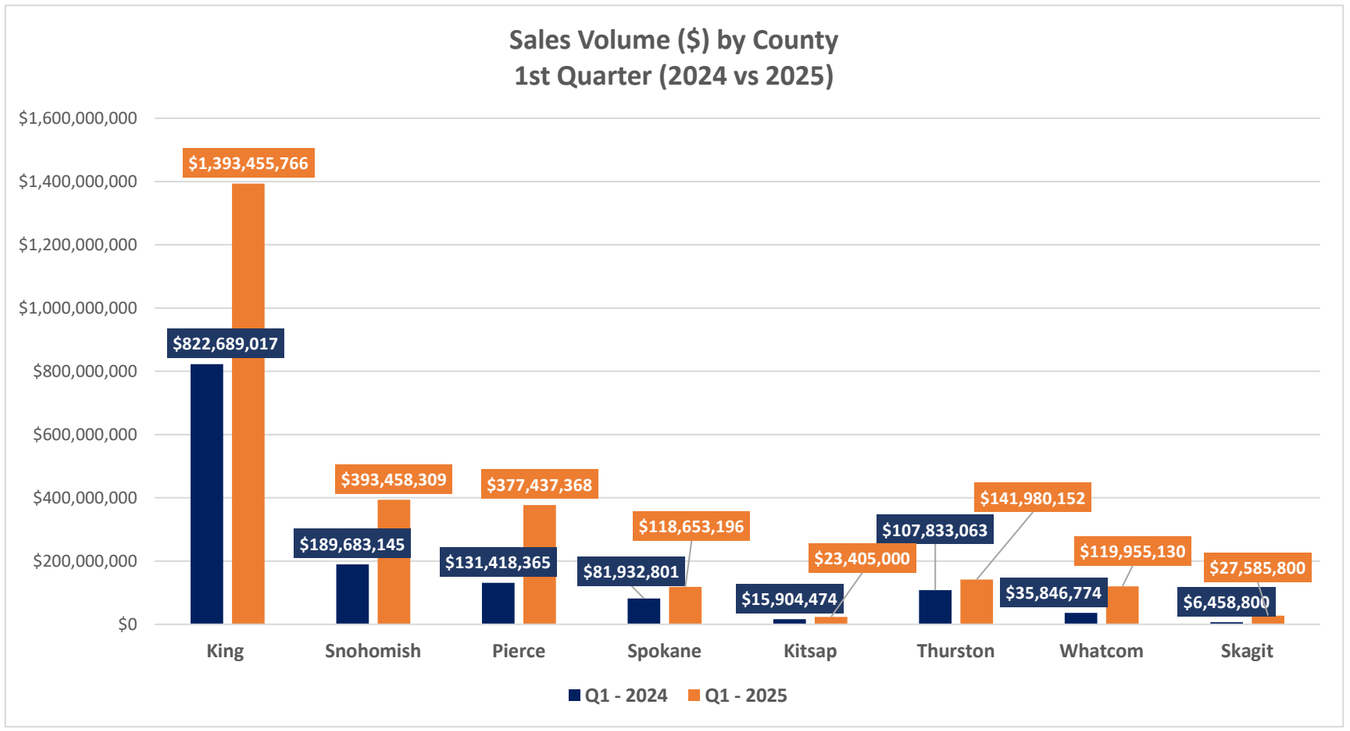
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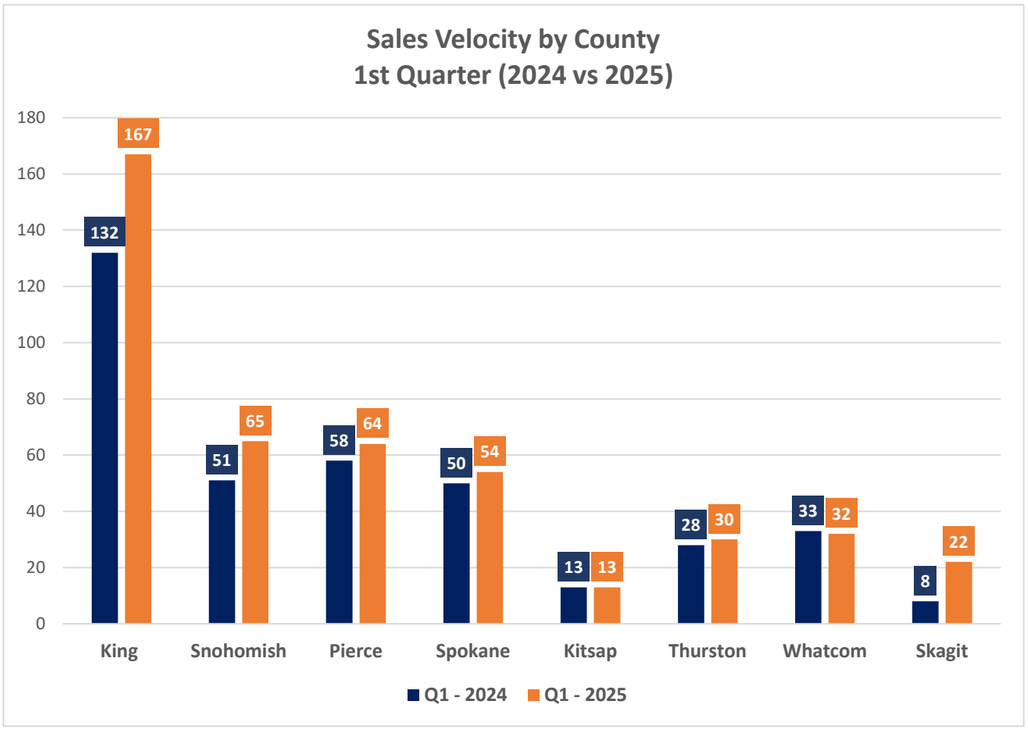
Sales Volume ($)
Asset Class by Quarter
2021-2025




Sales Volume ($) by Asset Class
1st Quarter (2024 vs 2025)
$1,200,000,000
$1,000,000,000
$800,000,000
$600,000,000
$400,000,000
$200,000,000
$0
$290,151,353
$347,990,562
$281,694,514
$401,164,873
$298,370,472
$625,420,324
$149,815,698
$238,262,807
$371,734,402
$983,092,155
Office
Retail
Industrial/Flex
Land
Multifamily
Q1 - 2024
Q1 - 2025


Sales Velocity by Asset Class
1st Quarter (2024 vs 2025)
140
120
100
80
60
40
20
0
86
85
110
129
59
80
65
66
53
87
Office
Retail
Industrial/Flex
Land
Multifamily
Q1 - 2024
Q1 - 2025


Sales Volume ($) by County
1st Quarter (2024 vs 2025)
$1,600,000,000
$1,400,000,000
$1,200,000,000
$1,000,000,000
$800,000,000
$600,000,000
$400,000,000
$200,000,000
$0
$822,689,017
$1,393,455,766
$189,683,145
$393,458,309
$131,418,365
$377,437,368
$81,932,801
$118,653,196
$15,904,474
$23,405,000
$107,833,063
$141,980,152
$35,846,774
$119,955,130
$6,458,800
$27,585,800
King
Snohomish
Pierce
Spokane
Kitsap
Thurston
Whatcom
Skagit
Q1 - 2024
Q1 - 2025


Sales Velocity by County
1st Quarter (2024 vs 2025)
180
160
140
120
100
80
60
40
20
0
132
167
51
65
58
64
50
54
13
13
28
30
33
32
8
22
King
Snohomish
Pierce
Spokane
Kitsap
Thurston
Whatcom
Skagit
Q1 - 2024
Q1 - 2025

CBA Researched CMA Sales

Comparison by Asset Class and County: January 2025 vs January 2024

	January 2024			January 2025			Change (Jan 2025 vs Jan 2024)				
Asset Class	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**%Chg**	**Sales Volume ($)**	**%Chg**	**Total SF**
Office											
King	8	$9,502,500	28,696	17	$61,684,226	363,048	9	112.5%	$52,181,726	549.1%	334,352
Snohomish	7	$12,077,680	36,095	4	$5,331,000	23,318	-3	-42.9%	($6,746,680)	-55.9%	(12,777)
Pierce	6	$8,100,250	25,843	1	$760,000	1,920	-5	-83.3%	($7,340,250)	-90.6%	(23,923)
Spokane	4	$8,136,512	46,830	4	$20,125,000	184,379	0	0.0%	$11,988,488	147.3%	137,549
Kitsap	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Thurston	1	$898,000	5,268	3	$16,035,000	62,777	2	200.0%	$15,137,000	1685.6%	57,509
Whatcom	1	$915,000	1,800	3	$3,269,900	13,906	2	200.0%	$2,354,900	257.4%	12,106
Skagit	0	$0	0	1	$1,600,000	11,400	1	N/A	$1,600,000	N/A	11,400
Totals:	**27**	**$39,629,942**	**144,532**	**33**	**$108,805,126**	**660,748**	**6**	**22.2%**	**$69,175,184**	**174.6%**	**516,216**
Retail											
King	11	$26,475,000	76,343	9	$42,050,000	92,271	-2	-18.2%	$15,575,000	58.8%	15,928
Snohomish	7	$47,035,000	60,127	8	$31,705,413	56,719	1	14.3%	($15,329,587)	-32.6%	(3,408)
Pierce	6	$10,860,000	47,630	8	$11,802,091	55,605	2	33.3%	$942,091	8.7%	7,975
Spokane	6	$6,589,000	65,541	8	$19,871,450	192,032	2	33.3%	$13,282,450	201.6%	126,491
Kitsap	4	$4,430,000	58,012	2	$3,250,000	11,274	-2	-50.0%	($1,180,000)	-26.6%	(46,738)
Thurston	5	$14,775,000	40,109	1	$776,404	8,700	-4	-80.0%	($13,998,596)	-94.7%	(31,409)
Whatcom	1	$545,000	2,348	4	$4,762,500	14,749	3	300.0%	$4,217,500	773.9%	12,401
Skagit	2	$1,937,000	5,091	5	$5,220,000	30,871	3	150.0%	$3,283,000	169.5%	25,780
Totals:	**42**	**$112,646,000**	**355,201**	**45**	**$119,437,858**	**462,221**	**3**	**7.1%**	**$6,791,858**	**6.0%**	**107,020**
Industrial/High Tech Flex											
King	7	$145,683,372	559,363	18	$146,878,426	600,771	11	157.1%	$1,195,054	0.8%	41,408
Snohomish	1	$7,000,000	16,725	2	$7,112,300	19,191	1	100.0%	$112,300	1.6%	2,466
Pierce	3	$7,975,000	28,116	4	$14,420,000	71,615	1	33.3%	$6,445,000	80.8%	43,499
Spokane	5	$7,700,000	49,900	3	$5,632,500	140,100	-2	-40.0%	($2,067,500)	-26.9%	90,200
Kitsap	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Thurston	3	$3,400,000	12,608	1	$2,275,000	18,568	-2	-66.7%	($1,125,000)	-33.1%	5,960
Whatcom	4	$2,570,000	32,533	3	$70,387,000	42,303	-1	-25.0%	$67,817,000	2638.8%	9,770
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Totals:	**23**	**$174,328,372**	**699,245**	**31**	**$246,705,226**	**892,548**	**8**	**34.8%**	**$72,376,854**	**41.5%**	**193,303**
Land											
King	11	$49,728,000	5,009,400	6	$4,767,073	174,240	-5	-45.5%	($44,960,927)	-90.4%	(4,835,160)
Snohomish	1	$1,700,000	2,324,362	3	$4,210,760	87,120	2	200.0%	$2,510,760	147.7%	(2,237,242)
Pierce	5	$4,885,000	784,080	5	$22,760,000	2,090,880	0	0.0%	$17,875,000	365.9%	1,306,800
Spokane	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Kitsap	0	$0	0	1	$8,125,000	523,591	1	N/A	$8,125,000	N/A	523,591
Thurston	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Whatcom	4	$2,084,982	1,383,466	4	$7,280,000	958,320	0	0.0%	$5,195,018	249.2%	(425,146)
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Totals:	**21**	**$58,397,982**	**9,501,308**	**19**	**$47,142,833**	**3,834,151**	**-2**	**-9.5%**	**($11,255,149)**	**-19.3%**	**(5,667,157)**
Multifamily											
King	8	$93,067,000	337,115	18	$360,175,000	781,291	10	125.0%	$267,108,000	287.0%	444,176
Snohomish	1	$5,970,000	27,496	3	$59,600,000	218,506	2	200.0%	$53,630,000	898.3%	191,010
Pierce	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Spokane	2	$1,683,989	13,491	3	$1,913,883	17,148	1	50.0%	$229,894	13.7%	3,657
Kitsap	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Thurston	0	$0	0	2	$35,900,000	21,229	2	N/A	$35,900,000	N/A	21,229
Whatcom	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Totals:	**11**	**$100,720,989**	**378,102**	**26**	**$457,588,883**	**1,038,174**	**15**	**136.4%**	**$356,867,894**	**354.3%**	**660,072**
Notable Sales:					Accolade, Seattle: $126.4m Riverpark Apts, Redmond: $147m						
Grand Totals:	**124**	**$485,723,285**	**11,078,388**	**154**	**$979,679,926**	**6,887,842**	**30**	**24.2%**	**$493,956,641**	**101.7%**	**(4,190,546)**

County Totals:	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
King	45	$324,455,872	6,010,917	68	$615,554,725	2,011,621	23	51.1%	$291,098,853	89.7%	(3,999,296)
Snohomish	17	$73,782,680	2,464,805	20	$107,959,473	404,854	3	17.6%	$34,176,793	46.3%	(2,059,951)
Pierce	20	$31,820,250	885,669	18	$49,742,091	2,220,020	-2	-10.0%	$17,921,841	56.3%	1,334,351
Spokane	17	$24,109,501	175,762	18	$47,542,833	533,659	1	5.9%	$23,433,332	97.2%	357,897
Kitsap	4	$4,430,000	58,012	3	$11,375,000	534,865	-1	-25.0%	$6,945,000	156.8%	476,853
Thurston	9	$19,073,000	57,985	7	$54,986,404	111,274	-2	-22.2%	$35,913,404	188.3%	53,289
Whatcom	10	$6,114,982	1,420,147	14	$85,699,400	1,029,278	4	40.0%	$79,584,418	1301.5%	(390,869)
Skagit	2	$1,937,000	5,091	6	$6,820,000	42,271	4	200.0%	$4,883,000	252.1%	37,180
Grand Totals	**124**	**$485,723,285**	**11,078,388**	**154**	**$979,679,926**	**6,887,842**	**30**	**24.2%**	**$493,956,641**	**101.7%**	**(4,190,546)**

CBA Researched CMA Sales

Comparison by Asset Class and County: February 2025 vs February 2024

	February 2024			February 2025			Change (Feb 2025 vs Feb 2024)				
Asset Class	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**%Chg**	**Sales Volume ($)**	**%Chg**	**Total SF**
Office											
King	15	$77,995,480	295,798	6	$19,681,350	39,349	-9	-60.0%	($58,314,130)	-74.8%	(256,449)
Snohomish	2	$3,081,000	7,649	6	$13,685,000	72,734	4	200.0%	$10,604,000	344.2%	65,085
Pierce	8	$10,845,000	49,394	2	$1,324,000	5,153	-6	-75.0%	($9,521,000)	-87.8%	(44,241)
Spokane	2	$1,024,000	7,091	3	$3,550,000	25,147	1	50.0%	$2,526,000	246.7%	18,056
Kitsap	1	$6,000,000	29,359	0	$0	0	-1	-100.0%	($6,000,000)	-100.0%	(29,359)
Thurston	7	$4,979,281	28,867	2	$10,045,886	31,252	-5	-71.4%	$5,066,605	101.8%	2,385
Whatcom	3	$2,780,000	9,878	2	$2,387,500	6,640	-1	-33.3%	($392,500)	-14.1%	(3,238)
Skagit	0	$0	0	3	$2,085,000	10,053	3	N/A	$2,085,000	NA	10,053
Totals:	**38**	**$106,704,761**	**428,036**	**24**	**$52,758,736**	**190,328**	**-14**	**-36.8%**	**($53,946,025)**	**-50.6%**	**(237,708)**
Retail											
King	8	$17,855,000	51,166	7	$23,832,242	53,361	-1	-12.5%	$5,977,242	33.5%	2,195
Snohomish	5	$13,869,048	24,211	6	$43,993,836	142,772	1	20.0%	$30,124,788	217.2%	118,561
Pierce	8	$19,140,000	34,345	8	$21,132,037	27,864	0	0.0%	$1,992,037	10.4%	(6,481)
Spokane	5	$15,795,000	76,052	2	$880,000	8,193	-3	-60.0%	($14,915,000)	-94.4%	(67,859)
Kitsap	1	$420,000	2,921	2	$2,450,000	46,360	1	100.0%	$2,030,000	483.3%	43,439
Thurston	2	$1,435,000	9,322	6	$21,050,000	104,794	4	200.0%	$19,615,000	1366.9%	95,472
Whatcom	5	$10,375,000	28,290	1	$1,450,000	3,950	-4	-80.0%	($8,925,000)	-86.0%	(24,340)
Skagit	0	$0	0	1	$1,710,000	6,316	1	N/A	$1,710,000	N/A	6,316
Totals:	**34**	**$78,889,048**	**226,307**	**33**	**$116,498,115**	**393,610**	**-1**	**-2.9%**	**$37,609,067**	**47.7%**	**167,303**
Industrial/High Tech Flex											
King	6	$25,259,000	103,176	8	$85,243,598	358,243	2	33.3%	$59,984,598	237.5%	255,067
Snohomish	2	$21,837,500	119,468	4	$46,650,000	161,313	2	100.0%	$24,812,500	113.6%	41,845
Pierce	2	$3,350,000	14,600	3	$103,220,000	533,514	1	50.0%	$99,870,000	2981.2%	518,914
Spokane	4	$4,705,000	45,060	3	$2,245,000	28,016	-1	-25.0%	($2,460,000)	-52.3%	(17,044)
Kitsap	0	$0	0	1	$330,000	3,000	1	N/A	$330,000	N/A	3,000
Thurston	0	$0	0	2	$5,500,000	34,760	2	N/A	$5,500,000	N/A	34,760
Whatcom	1	$540,000	3,420	0	$0	0	-1	-100.0%	($540,000)	-100.0%	(3,420)
Skagit	1	$250,000	720	3	$5,592,000	34,536	2	200.0%	$5,342,000	2136.8%	33,816
Totals:	**16**	**$55,941,500**	**286,444**	**24**	**$248,780,598**	**1,153,382**	**8**	**50.0%**	**$192,839,098**	**344.7%**	**866,938**
Notable Sales:				REI Distribution Ctr, Sumner: $101.3m							
Land											
King	6	$18,180,000	348,480	9	$23,320,000	510,523	3	50.0%	$5,140,000	28.3%	162,043
Snohomish	3	$7,000,000	347,709	3	$8,750,000	483,516	0	0.0%	$1,750,000	25.0%	135,807
Pierce	7	$18,096,115	3,963,960	8	$16,861,240	1,382,159	1	14.3%	($1,234,875)	-6.8%	(2,581,801)
Spokane	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Kitsap	1	$375,000	54,014	0	$0	0	-1	-100.0%	($375,000)	-100.0%	(54,014)
Thurston	1	$766,384	40,511	0	$0	0	-1	-100.0%	($766,384)	-100.0%	(40,511)
Whatcom	3	$3,717,500	703,930	2	$2,510,000	680,407	-1	-33.3%	($1,207,500)	-32.5%	(23,523)
Skagit	2	$1,691,800	168,577	2	$2,893,000	565,844	0	0.0%	$1,201,200	71.0%	397,267
Totals:	**23**	**$49,826,799**	**5,627,181**	**24**	**$54,334,240**	**3,622,449**	**1**	**4.3%**	**$4,507,441**	**9.0%**	**(2,004,732)**
Multifamily											
King	13	$103,270,000	314,937	18	$149,246,000	384,055	5	38.5%	$45,976,000	44.5%	69,118
Snohomish	2	$11,125,000	43,660	2	$43,225,000	169,624	0	0.0%	$32,100,000	288.5%	125,964
Pierce	1	$30,462,500	82,427	2	$42,068,000	226,756	1	100.0%	$11,605,500	38.1%	144,329
Spokane	4	$5,935,000	38,020	8	$17,054,000	95,618	4	100.0%	$11,119,000	187.3%	57,598
Kitsap	0	$0	0	1	$2,100,000	13,148	1	N/A	$2,100,000	N/A	13,148
Thurston	1	$39,525,000	128,384	2	$13,800,000	42,834	1	100.0%	($25,725,000)	-65.1%	(85,550)
Whatcom	1	$1,895,000	9,744	0	$0	0	-1	-100.0%	($1,895,000)	-100.0%	(9,744)
Skagit	2	$1,330,000	4,004	1	$2,285,000	6,133	-1	-50.0%	$955,000	71.8%	2,129
Totals:	**24**	**$193,542,500**	**621,176**	**34**	**$269,778,000**	**938,168**	**10**	**41.7%**	**$76,235,500**	**39.4%**	**316,992**
Grand Totals:	**135**	**$484,904,608**	**7,189,144**	**139**	**$742,149,689**	**6,297,937**	**4**	**3.0%**	**$257,245,081**	**53.1%**	**(891,207)**

County Totals:	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
King	48	$242,559,480	1,113,557	48	$301,323,190	1,345,531	0	0.0%	$58,763,710	24.2%	231,974
Snohomish	14	$56,912,548	542,697	21	$156,303,836	1,029,959	7	50.0%	$99,391,288	174.6%	487,262
Pierce	26	$81,893,615	4,144,726	23	$184,605,277	2,175,446	-3	-11.5%	$102,711,662	125.4%	(1,969,280)
Spokane	15	$27,459,000	166,223	16	$23,729,000	156,974	1	6.7%	($3,730,000)	-13.6%	(9,249)
Kitsap	3	$6,795,000	86,294	4	$4,880,000	62,508	1	33.3%	($1,915,000)	-28.2%	(23,786)
Thurston	11	$46,705,665	207,084	12	$50,395,886	213,640	1	9.1%	$3,690,221	7.9%	6,556
Whatcom	13	$19,307,500	755,262	5	$6,347,500	690,997	-8	-61.5%	($12,960,000)	-67.1%	(64,265)
Skagit	5	$3,271,800	173,301	10	$14,565,000	622,882	5	100.0%	$11,293,200	345.2%	449,581
Grand Totals	**135**	**$484,904,608**	**7,189,144**	**139**	**$742,149,689**	**6,297,937**	**4**	**3.0%**	**$257,245,081**	**53.1%**	**(891,207)**

CBA Researched CMA Sales

Comparison by Asset Class and County: March 2025 vs March 2024

	March 2024			March 2025			Change (Mar 2025 vs Mar 2024)				
Asset Class	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**%Chg**	**Sales Volume ($)**	**%Chg**	**Total SF**
Office											
King	7	$110,592,100	299,832	11	$162,343,901	697,424	4	57.1%	$51,751,801	46.8%	397,592
Snohomish	3	$4,095,000	10,496	4	$10,955,000	33,715	1	33.3%	$6,860,000	167.5%	23,219
Pierce	2	$4,350,000	18,162	1	$625,000	2,030	-1	-50.0%	($3,725,000)	-85.6%	(16,132)
Spokane	4	$5,124,550	24,267	4	$2,812,499	19,931	0	0.0%	($2,312,051)	-45.1%	(4,336)
Kitsap	2	$905,000	2,530	1	$800,000	6,075	-1	-50.0%	($105,000)	-11.6%	3,545
Thurston	2	$17,500,000	44,202	4	$3,866,500	18,419	2	100.0%	($13,633,500)	-77.9%	(25,783)
Whatcom	0	$0	0	1	$2,400,000	11,164	1	N/A	$2,400,000	N/A	11,164
Skagit	1	$1,250,000	609	2	$2,623,800	10,740	1	100.0%	$1,373,800	109.9%	10,131
Totals:	**21**	**$143,816,650**	**400,098**	**28**	**$186,426,700**	**799,498**	**7**	**33.3%**	**$42,610,050**	**29.6%**	**399,400**
					International Place, SeaTac: $120m						
Retail											
King	8	$23,521,500	80,172	13	$29,855,000	73,279	5	62.5%	$6,333,500	26.9%	(6,893)
Snohomish	8	$34,750,000	49,247	12	$23,215,000	71,645	4	50.0%	($11,535,000)	-33.2%	22,398
Pierce	4	$4,924,500	26,958	9	$93,465,000	245,576	5	125.0%	$88,540,500	1798.0%	218,618
Spokane	6	$14,880,000	72,165	5	$5,129,900	25,928	-1	-16.7%	($9,750,100)	-65.5%	(46,237)
Kitsap	1	$399,474	1,350	3	$4,400,000	22,062	2	200.0%	$4,000,526	1001.4%	20,712
Thurston	4	$9,078,000	18,524	3	$5,400,000	29,365	-1	-25.0%	($3,678,000)	-40.5%	10,841
Whatcom	3	$2,605,992	15,026	4	$2,315,000	9,316	1	33.3%	($290,992)	-11.2%	(5,710)
Skagit	0	$0	0	2	$1,449,000	7,772	2	N/A	$1,449,000	N/A	7,772
Totals:	**34**	**$90,159,466**	**263,442**	**51**	**$165,228,900**	**484,943**	**17**	**50.0%**	**$75,069,434**	**83.3%**	**221,501**
Industrial/High Tech Flex											
King	5	$40,450,800	117,076	4	$25,910,000	53,465	-1	-20.0%	($14,540,800)	-35.9%	(63,611)
Snohomish	2	$5,050,000	17,507	3	$53,275,000	212,399	1	50.0%	$48,225,000	955.0%	194,892
Pierce	2	$2,910,000	12,105	3	$15,225,000	71,978	1	50.0%	$12,315,000	423.2%	59,873
Spokane	2	$1,871,500	6,880	8	$29,312,500	640,008	6	300.0%	$27,441,000	1466.3%	633,128
Kitsap	1	$400,000	4,039	2	$1,950,000	4,267	1	100.0%	$1,550,000	387.5%	228
Thurston	1	$9,600,000	12,476	1	$1,666,000	6,955	0	0.0%	($7,934,000)	-82.6%	(5,521)
Whatcom	7	$7,818,300	69,565	3	$1,168,000	10,870	-4	-57.1%	($6,650,300)	-85.1%	(58,695)
Skagit	0	$0	0	1	$1,428,000	8,260	1	N/A	$1,428,000	N/A	8,260
Totals:	**20**	**$68,100,600**	**239,648**	**25**	**$129,934,500**	**1,008,202**	**5**	**25.0%**	**$61,833,900**	**90.8%**	**768,554**
Land											
King	13	$29,532,000	304,049	11	$92,319,950	754,895	-2	-15.4%	$62,787,950	212.6%	450,846
Snohomish	5	$10,158,917	270,508	3	$14,150,000	722,660	-2	-40.0%	$3,991,083	39.3%	452,152
Pierce	3	$1,900,000	400,752	5	$14,125,000	1,468,843	2	66.7%	$12,225,000	643.4%	1,068,091
Spokane	0	$0	0	1	$8,692,464	6,967,858	1	N/A	$8,692,464	N/A	6,967,858
Kitsap	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Thurston	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	-
Whatcom	0	$0	0	2	$6,798,320	43,349,605	2	N/A	$6,798,320	N/A	43,349,605
Skagit	0	$0	0	1	$700,000	1,742,400	1	N/A	$700,000	N/A	1,742,400
Totals:	**21**	**$41,590,917**	**975,309**	**23**	**$136,785,734**	**55,006,261**	**2**	**9.5%**	**$95,194,817**	**228.9%**	**54,030,952**
Multifamily											
King	6	$51,577,265	204,428	12	$166,149,000	359,845	6	100.0%	$114,571,735	222.1%	155,417
Snohomish	2	$4,934,000	19,740	2	$27,600,000	105,901	0	0.0%	$22,666,000	459.4%	86,161
Pierce	1	$3,620,000	9,603	5	$19,650,000	70,741	4	400.0%	$16,030,000	442.8%	61,138
Spokane	6	$8,488,250	60,042	2	$1,434,000	13,098	-4	-66.7%	($7,054,250)	-83.1%	(46,944)
Kitsap	2	$2,975,000	13,764	0	$0	0	-2	-100.0%	($2,975,000)	-100.0%	(13,764)
Thurston	1	$5,876,398	42,982	3	$25,665,362	94,017	2	200.0%	$19,788,964	336.8%	51,035
Whatcom	0	$0	0	3	$15,226,910	88,122	3	N/A	$15,226,910	N/A	88,122
Skagit	0	$0	0	0	$0	0	0	0.0%	$0	0.0%	0
Totals:	**18**	**$77,470,913**	**350,559**	**27**	**$255,725,272**	**731,724**	**9**	**50.0%**	**$178,254,359**	**230.1%**	**381,165**
Notable Sales:					Queen Anne Collection, Seattle: 138.5m						
Grand Totals:	**114**	**$421,138,546**	**2,229,056**	**154**	**$874,101,106**	**58,030,628**	**40**	**35.1%**	**$452,962,560**	**107.6%**	**55,801,572**

County Totals:	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**Sales Volume ($)**	**Total SF**	**# of Sales**	**% Chg**	**Sales Volume ($)**	**% Chg**	**Total SF**
King	39	$255,673,665	1,005,557	51	$476,577,851	1,938,908	12	30.8%	$220,904,186	86.4%	933,351
Snohomish	20	$58,987,917	367,498	24	$129,195,000	1,146,320	4	20.0%	$70,207,083	119.0%	778,822
Pierce	12	$17,704,500	467,580	23	$143,090,000	1,859,168	11	91.7%	$125,385,500	708.2%	1,391,588
Spokane	18	$30,364,300	163,354	20	$47,381,363	7,666,823	2	11.1%	$17,017,063	56.0%	7,503,469
Kitsap	6	$4,679,474	21,683	6	$7,150,000	32,404	0	0.0%	$2,470,526	52.8%	10,721
Thurston	8	$42,054,398	118,184	11	$36,597,862	148,756	3	37.5%	($5,456,536)	-13.0%	30,572
Whatcom	10	$10,424,292	84,591	13	$27,908,230	43,469,077	3	30.0%	$17,483,938	167.7%	43,384,486
Skagit	1	$1,250,000	609	6	$6,200,800	1,769,172	5	500.0%	$4,950,800	396.1%	1,768,563
Grand Totals	**114**	**$421,138,546**	**2,229,056**	**154**	**$874,101,106**	**58,030,628**	**40**	**35.1%**	**$452,962,560**	**107.6%**	**55,801,572**